

NUTANIX



Red Hat

# Nutanix and Red Hat: The Power to Simplify

Modern Infrastructure for Modern Apps

# Cloud-native deployment is the new modern standard. It's time for change.

**750M**

applications by 2026<sup>1</sup>

**40%**

of firms will take a cloud first strategy<sup>2</sup>

**50+%**

already have containerized applications<sup>3</sup>

**52%**

of digital transformation is driven by operational efficiency<sup>4</sup>

**87%**

of organizations are currently developing and deploying cloud native or plan to in the next 12 months<sup>5</sup>

<sup>1</sup> IDC Market Note: '750 million logical applications' Document #US48441921, December 2021

<sup>2</sup> Source: Predictions 2023: Cloud Computing, Forrester Report, October 2022

<sup>3</sup> Source: The State of Containerization Infrastructure, IDC Infobrief, February 2023

<sup>4</sup> Source: ESG Technical Review, Red Hat OpenShift on Nutanix HCI, October 2022

There's no doubt industries are facing huge challenges.

**All while trying to automate traditional IT infrastructure and adopt cloud-native technologies.**

They need modern, integrated full-stack infrastructure solutions to help regain control, drive better ROI, and innovate with reduced risk.



So we forged a **powerful strategic partnership** to help do just that.

NUTANIX



Together, we provide a best-in-class hybrid cloud experience to help you build, scale, and manage traditional and cloud-native applications across the edge, datacenter, and cloud.

**Automate** traditional infrastructure

**Adopt** cloud-native technologies

**Deploy** containerized applications at scale

**Support** an ever-growing diversity of workloads

**Extend** platforms and applications to the edge

# Kubernetes is complex and difficult at scale.

## Plethora of options but only few certified solutions

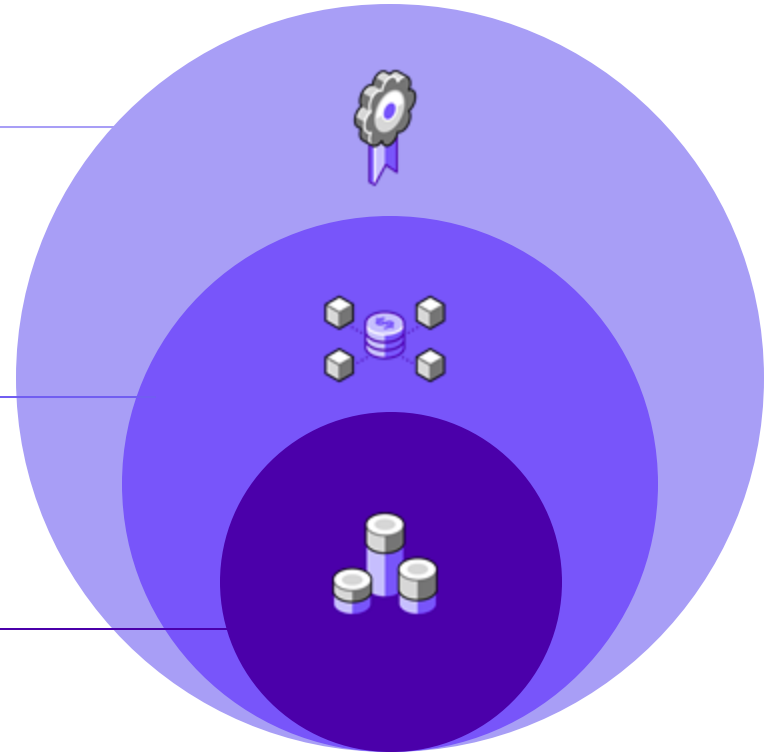
Enterprises seeking freedom of choice in hybrid and multicloud infrastructure and Kubernetes platforms demand vendor-certified solutions.

## Unique challenges at scale with management, cost, and performance

Kubernetes is a complex platform with fast evolution. Lifecycle management can prove a major challenge.

## Disparate infrastructure for modern applications

Legacy infrastructure wasn't built to handle the dynamic, rapidly scalable requirements of Kubernetes.



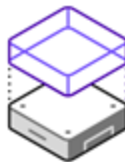
# Cloud Native is Better on Nutanix

## Scalable Infrastructure



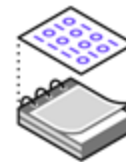
Kubernetes Clusters  
Worker Node Pools  
HCI Infrastructure Scale

## Invisible Infrastructure



Kubernetes & Virtualization  
Seamless Lifecycle Ops  
Automation Ready

## Built-In Data Services



Volumes, Files, Objects  
Database as a Service  
Certified CSI Drivers

# Server consolidation is...



- Overall reduction in acquisition costs



- Reduced hosting costs

- Energy
- Rack space



- Lower maintenance costs

- Purchase
- Operations and outage management



- Reduced ecological footprint

# Maintaining operational conditions



- Virtualization eliminates hardware heterogeneity
  - No OS to adapt
  - No different behavior from one node to the next



- Flexible provisioning
  - Mixed environments
  - Simplified automation



- Node protection via snapshots
  - Makes upgrade safer



- Hosting of all types of kubernetes clusters (Prod/Preprod)



# What about security ?



- Simple and secure FW/Driver updates
  - More regular updates, to avoid exploiting security vulnerabilities.



- Automated STIG



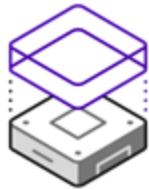
- Easier segregation of kubernetes clusters
  - Create as many k8s clusters as you need for your different “customers”

# Nutanix and Red Hat: Collaborative Power



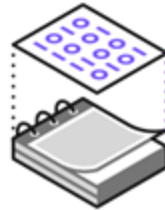
## Scalable Infrastructure

Kubernetes Clusters  
Worker Node Pools  
HCI Infrastructure Scale



## Cloud Operating Model

Kubernetes & Virtualization  
Seamless Lifecycle Ops  
Automation Ready



## Consolidated Data Services

Volumes, Files, Objects  
Databases as a Service  
Certified CSI Drivers



## Red Hat Enterprise Linux (RHEL)

Optimized platform for enterprise apps and critical databases



## Red Hat OpenShift Container Platform (OCP)

Leading Kubernetes (K8s) platform that runs on hybrid cloud

Nutanix Cloud Platform

# AHV Unlocks the Hybrid Cloud

AHV



## AHV Powers All Clouds

AHV is a powerful, hybrid substrate software foundation.



## AHV is Feature Complete

AHV focuses on running your applications without complexity.



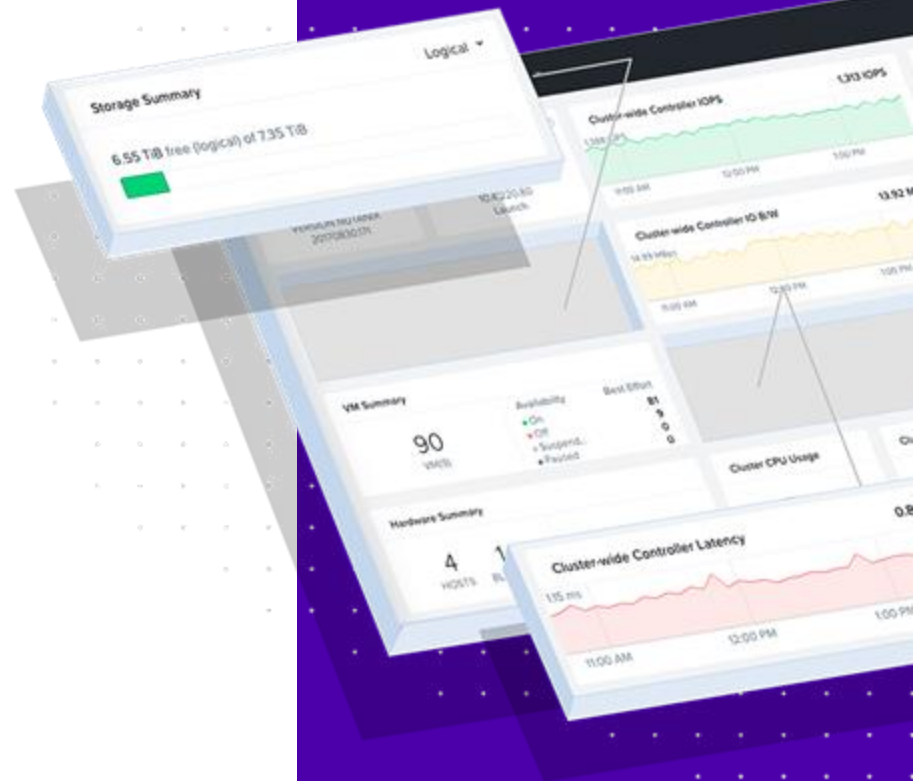
## AHV is Fully Integrated Into Nutanix

Take advantage of all the features of a complete hybrid cloud Nutanix can offer.



## AHV has Security Built-In

Hardened by default, secured through automation, ready for what's next.



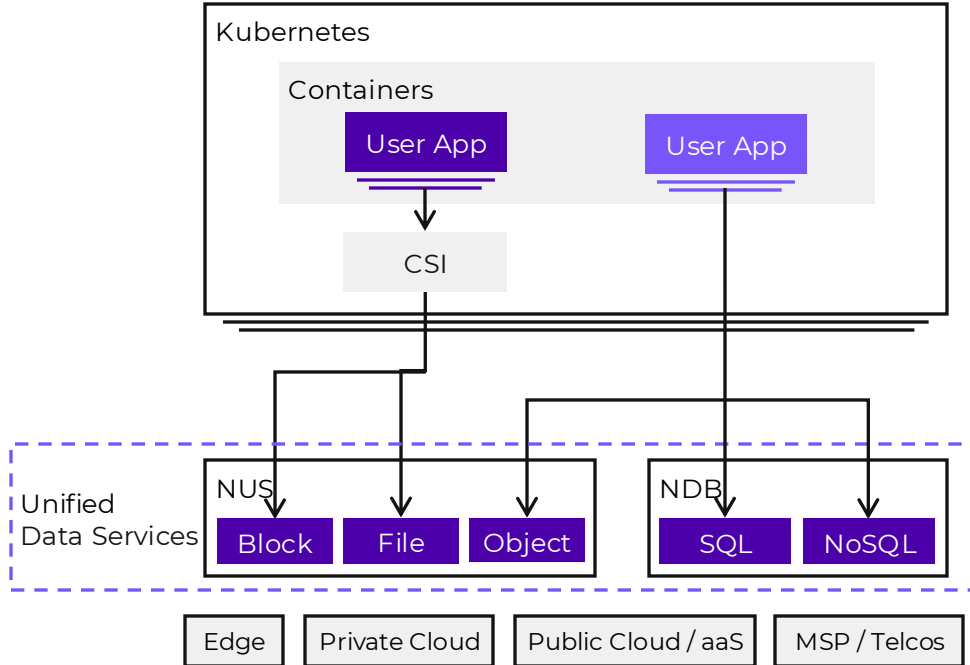
# Nutanix AHV is a Red Hat Certified Hypervisor

Giving you a simplified Kubernetes framework for containerized stateful applications.





# Simplify Persistent Storage Integration



## Unified Data Services

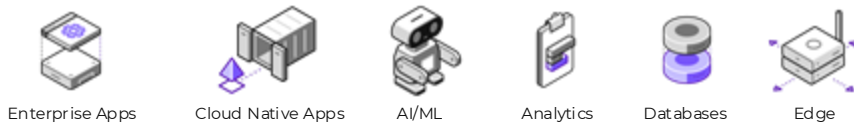
- Security & Encryption
- Data efficiency
- Performance

## Container Storage (CSI-based)

- Installable via Helm Chart
- Dynamic provisioning
- Volume clone, snapshot and restore
- Persistent Volume resize support for Volumes and Dynamic Files mode
- No topology support or data locality

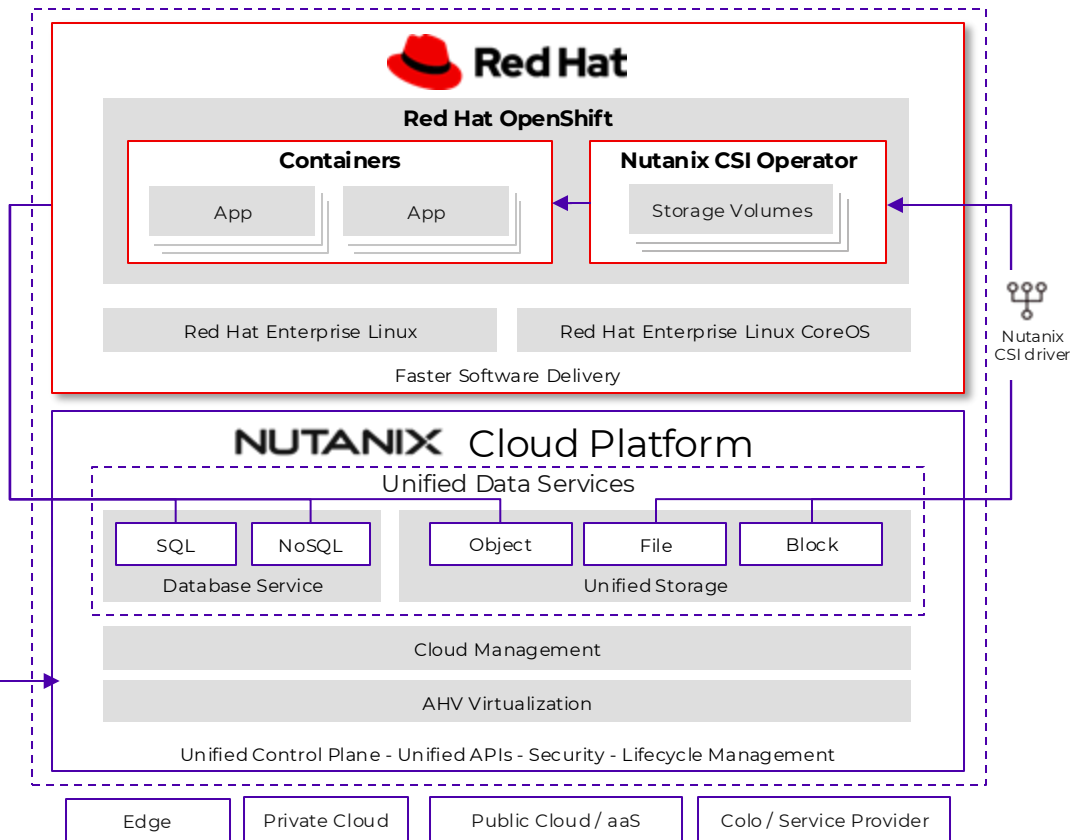


# OpenShift on Nutanix



Best-in-class, full-stack solution for DevOps and container management

- Simple to deploy, manage, and scale
- Leverages built-in data services and a full-featured CSI from Nutanix
- Databases can be easily deployed in VMs (via Nutanix NDB) and consumed by OpenShift applications
- Customers get enterprise-grade support from both vendors



**Deployment**

- Nutanix Self-Service
- OpenShift IPI
- Assisted Installer
- ACM

Automated Cluster Creation



# Insta

**Red Hat OpenShift** kube:admin

You are logged in as a temporary administrative user. Update the cluster OAuth configuration to allow others to log in.

## Overview

### Cluster

Getting started resources ⓘ

- Set up your cluster**  
Finish setting up your cluster with recommended configurations.  
Add identity providers →  
Configure alert receivers →  
View all steps in documentation ↗
- Build with guided documentation**  
Follow guided documentation to build applications and familiarize yourself with key features.  
Monitor your sample application →  
Get started with Quarkus using a Helm Chart →  
View all quick starts
- Explore new admin features**  
Explore new features and resources within the admin perspective.  
API Explorer →  
OperatorHub →  
See what's new in OpenShift 4.12 ↗

Details	Status	Activity
<b>Cluster API address</b> https://api.ocp-source.bdf.fntnx.fr:6443	<b>Cluster</b> ✓	<b>Ongoing</b> There are no ongoing activities.
<b>Cluster ID</b> c09547cd-153c-49a0-b24a-d862cb48528b	<b>Control Plane</b> ✓	<b>Recent events</b> ⏸ Pause
<b>OpenShift Cluster Manager</b> ↗	<b>Insights</b> ⚠ 1 issue found	16:14 Stopping container reg... →
<b>Infrastructure provider</b> Nutanix	<b>Dynamic Plugins</b> ✓	16:14 Created container reg... →
<b>OpenShift version</b> 4.12.19	<b>A cluster version update is available</b> ↗ Update cluster	16:14 Started container regi... →
<b>Update cluster</b> ↗	<b>HighOverallControlPlaneMemory</b> ⚠ 13 Jun 2023, 15:07 Given three control plane nodes, the overall memory utilization may only be about 2/3 of all available capacity. This is because if a single control plane node fails, the kube-apiserver and etcd may be slow to respond. To fix this, increase memory of the control plane nodes.	16:14 Successfully pulled im... →
<b>Service Level Agreement (SLA)</b> Self-support, 60 day trial	<b>InsightsRecommendationActive</b> ⚠ 12 Jun 2023, 10:41 Insights recommendation "Prometheus metrics data will be lost when the Prometheus pod is restarted or recreated" with total risk "Low" was detected on the cluster. More information is available at https://www.redhat.com/en/topics/monitoring/prometheus-metrics-data-will-be-lost-when-the-prometheus-pod-is-restarted-or-recreated	16:14 Add eth0 [10.130.0.22... →
<b>Update channel</b> stable-4.12	<b>Cluster inventory</b> 5 Nodes 277 Pods 7 ⚠	16:14 Pulling image 'registry... →
	<b>Cluster utilization</b> Filter by Node type   1 hour	16:14 Successfully assigned ... →
	Resource   Usage   15:15   15:30   15:45   16:00	16:11 Stopping container reg... →
	CPU   3,67   10	16:11 Started container regi... →
		16:11 Created container reg... →
		16:11 Successfully pulled im... →
		16:11 Add eth0 [10.130.0.219... →
		16:11 Pulling image 'registry... →

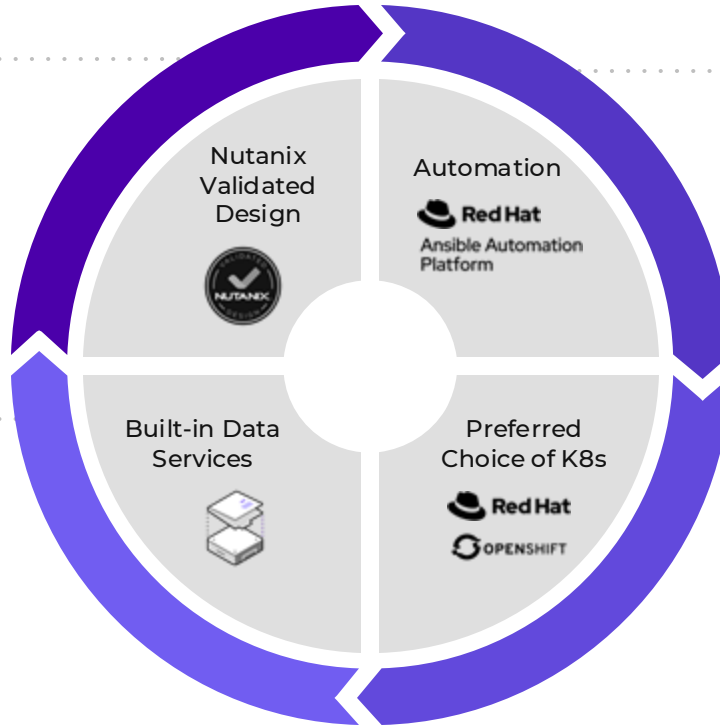


# Nutanix Simplifies Running Modern Apps

## Accelerated Time to Value

- Best-in-class Design Guidance
- AOS 6.5 with Red Hat OpenShift
- Enterprise Edge with AI

## Databases, Files, Objects Certified Operators, CSI & COSI Drivers



## Self-Healing Architecture Linear Performance Scaling Virtualization

- Red Hat Ansible Certified Content Collection for Nutanix Cloud Platform

## Powerful Partnership

- Red Hat is the leader in vendor supported open source platforms, tooling, and automation



# Onboard K8s Clusters into PC to Gain Visibility

## Kubernetes Clusters as First-class Entity

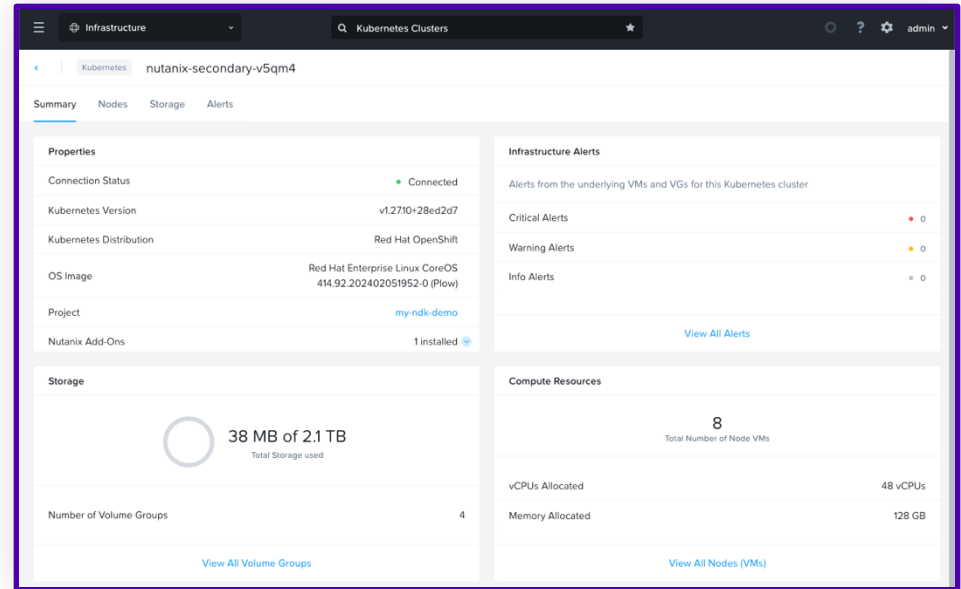
Onboard NKE, OCP, or any CNCF certified distribution running on Nutanix into Prism Central

## Monitor Resources Usage

Manage infrastructure cost-effectively

## Persistent Volumes Correlation

Efficient storage troubleshooting at scale



# NDK Simplifies Containerized Stateful Apps

## Data protection and management

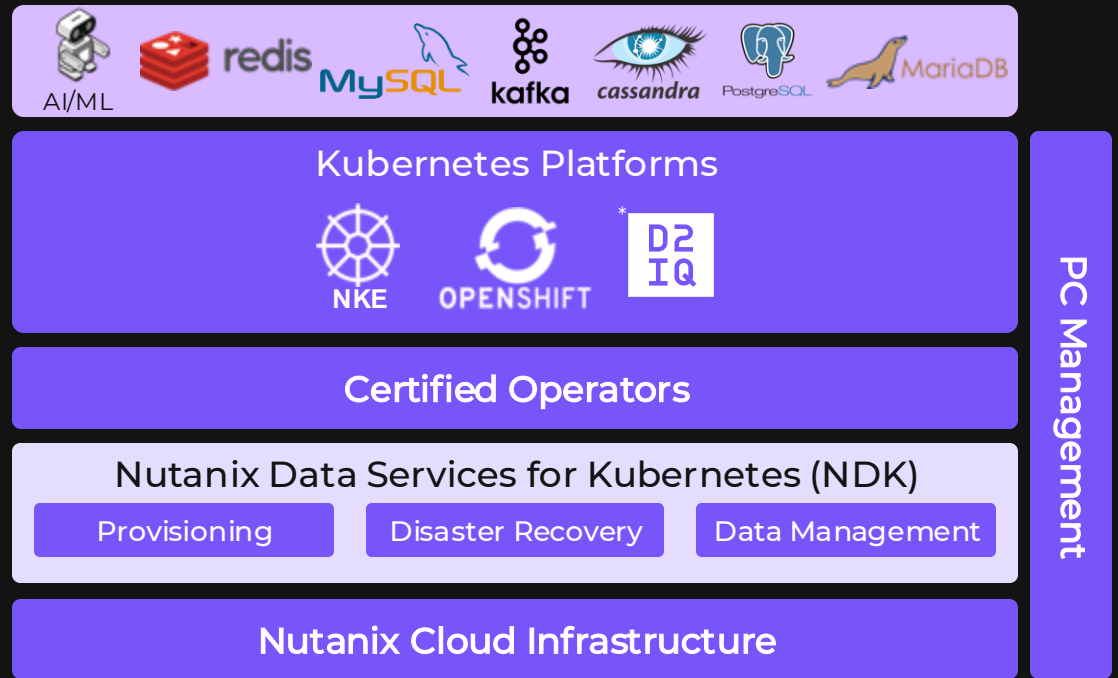
Support for async replication and low RTO

## App-centric data management

Self-service tools for snapshot, disaster recovery, copy data management

## Support multiple user personas

Storage policies to adhere to compliance regulations



\* Under consideration

# Independent Report Tells our Success Story

**ESG testing revealed that the joint solution enabled...**

View source of data and [full report here](#)

**Deployment** of a six-node Red Hat OpenShift cluster in under

**30 minutes**

**Provisioning** of storage and deployment of it to a cloud-native application in less than

**5 minutes**

**Recovery** of a failed database from a snapshot in less than

**2 minutes**

**Creation** of a new database for development/recovery from a snapshot in less than

**2 minutes**

# Success Stories

Sector: Financial Services  
Region: Germany



## Challenges Faced by Insurance Provider\*

- Struggled deploying containers at-scale.
- Needed to reduce time-to-market.
- Lagging behind due to a merger.

## With Nutanix and Red Hat

# Faster and more efficient.

- Technical consistency and flexibility across infrastructures and clouds.
- Can effortlessly run Red Hat OpenShift on Nutanix HCI with a lower management headcount.
- A resilient and cost-effective virtualization platform for delivering customer-facing applications faster
- Delivers a better customer experience, with fewer resources tied up managing the environment.
- Provides simplicity and integration via provided installer, storage, and container storage interface (CSI).



## Challenges Faced by Pharmaceutical Manufacturer\*

- Wasted time figuring out how to integrate and connect everything.
- Difficult to get support and advice in case of problems.
- Concerned about their ability to manage the disparate environment.



## With Nutanix and Red Hat

# Feature-rich, scalable, and manageable.

- A resilient and cost-effective virtualization platform for Red Hat OpenShift with Nutanix HCI and AHV.
- Time savings because OpenShift Platform Plus is a fully integrated, configured, and tested solution.
- Gained a trusted partner who shares best practices and roadmaps, offers help when needed, and opens up its network.

# Drive It Like You Own IT

Take **Red Hat OpenShift on Nutanix** for a Test Drive



It's free and easy. Follow the link in the chat to explore.

# Contact



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